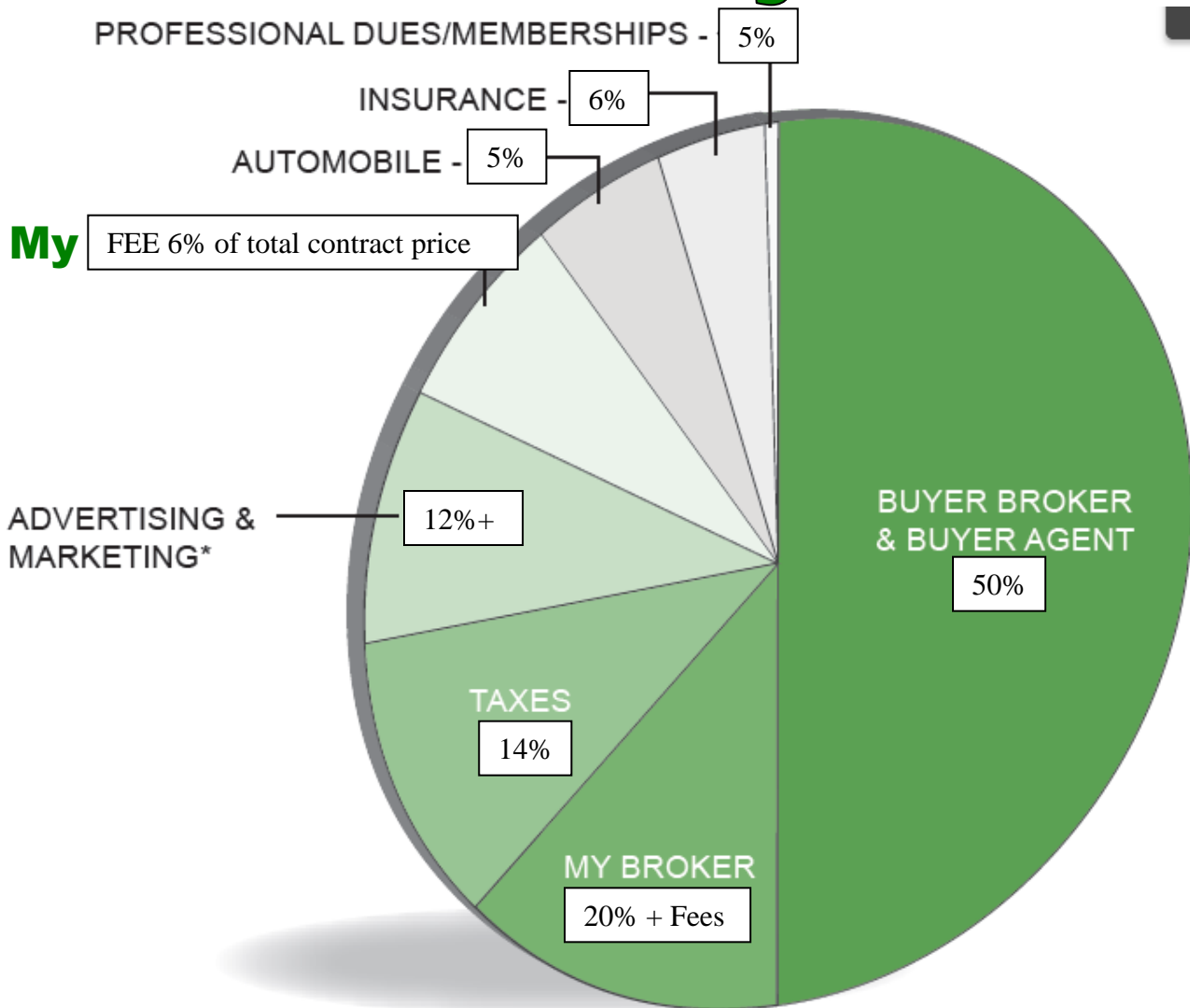


How I Earn My Income!



- Constant research of current market conditions
- Networking and prospecting
- Attend training and education courses
- Spend money on advertising, marketing, photography
- Consult sellers on listing, sale, contract & closing process
- Show homes
- Negotiate between buyer and seller
- Write up offers and counter offers
- Show up for inspections
- Walk seller and buyer through to closing process